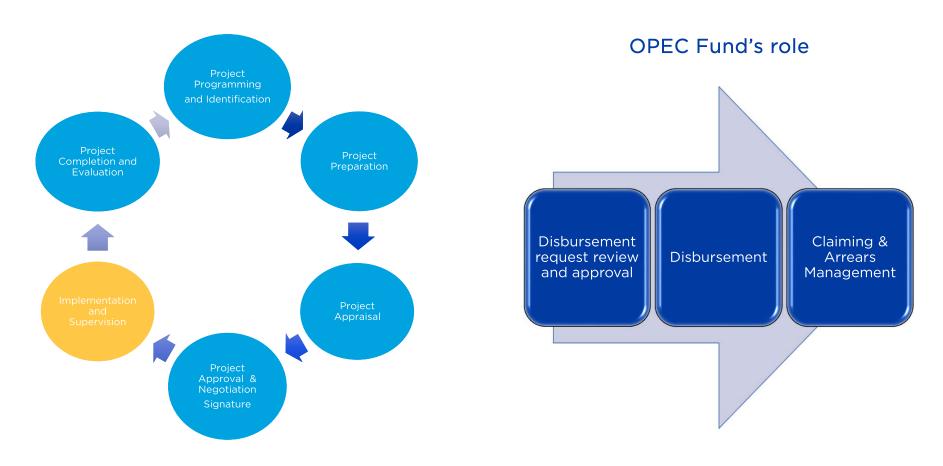


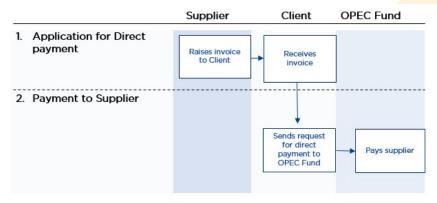
CONTENT

- I. Project Cycle
- II. Sovereign Operations
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 - Financial Indicators
 - Financing Types
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 - Introduction
 - Financial Indicators
 - Financing Types
- **IV. Grants**

I.Project Cycle - Disbursement Process

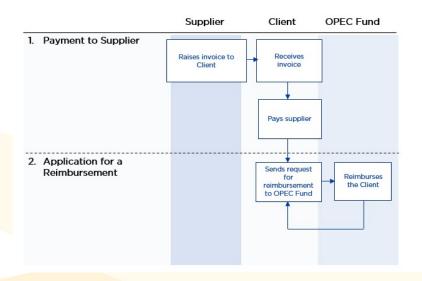


Direct payment method



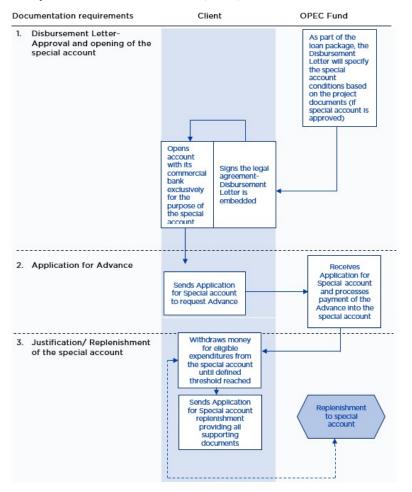
Documentation requirements	Sovereign Loans	Non-Sovereign Loans	Grants
Signed Form (except for OCP)	Withdrawal application form	 Withdrawal application form (as defined in the legal agreement/CTA) 	Withdrawal application form
Supporting documents	 Contract/purchase order Invoices/bills/claims (if applicable) Advance payment bank guarantee if applicable performance bond guarantee FX rate source, i applicable Statement of Expenditures Any other supporting document as defined in the Disbursement Letter 	Agreement/CTA , f	 Contract/purchase order if applicable Invoices/bills/claims if applicable FX rate source, if applicable Based on legal agreement: Progress report Financial statement Statement of expenditures Project completion report

Reimbursement method



Documentation requirements	Sovereign Loans	Grants
Signed Form (except for OCP)	Withdrawal application form	Withdrawal application form
Supporting documents	 Contract/purchase order if applicable Invoices/bills/claims (if applicable) Evidence of receipt of goods (if applicable) Evidence of payment to the supplier (if applicable) FX rate source, if applicable Statement of Expenditures Any other supporting document as defined in the Disbursement Letter 	 Invoices/bills/claims FX rate source, if applicable

Special Account (SA) method



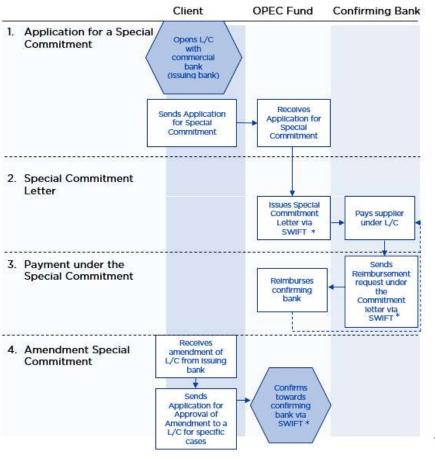
Special Account Advance

Documentation requirements	Sovereign Loans	
Signed Form (except for OCP)	Withdrawal application form	

Special Account Justification & Replenishment

Documentation requirements	Sovereign Loans
Signed Form (except for OCP)	Withdrawal application form
Supporting documents	 Special Account Bank statements incl. subsidiary and local currency accounts receiving funds from designated account showing the current balance of all accounts Invoices/bills/claims (if applicable) Special Account reconciliation statement Statement of Expenditures Any other supporting document as defined in the Disbursement Letter

Special Commitment method



Special Commitment Request

Documentation requirements	Sovereign Loans	
Signed Form (not for OCP)	Special commitment issuance form	
Supporting documents	 Copy of L/C with a valid expiry date Copy of contract/purchase order Any other supporting document as defined in the Disbursement Letter 	

Special Commitment Reimbursement

Documentation requirements	Sovereign Loans
Form of Request	SWIFT message

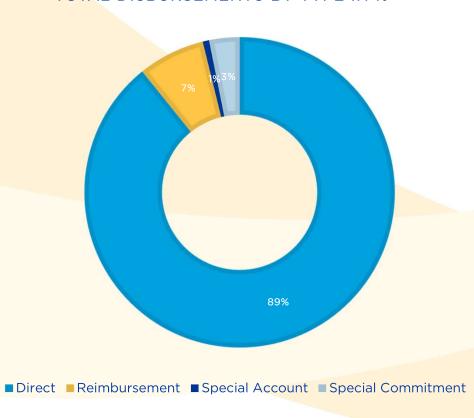
Special Commitment Amendment

Documentation requirements	Sovereign Loans
Signed Form (except for OCP)	Special commitment amendment form
Supporting documents	 Copy of L/C with a valid expiry date Copy of contract/purchase order Any other supporting document as defined in the Disbursement Letter

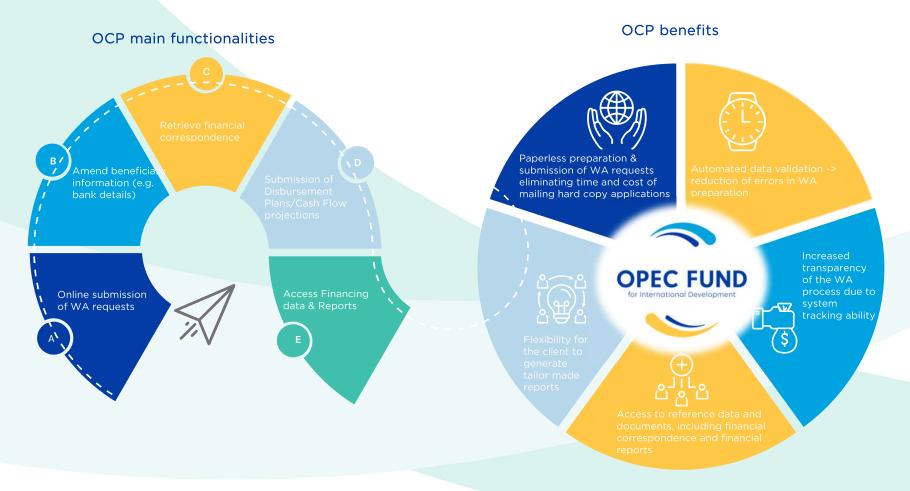
7

^{*} Communication through SWIFT is under implementation and will be covered in the updated Loan Handbook

TOTAL DISBURSEMENTS BY TYPE IN %



I.Project Cycle - OPEC Fund Client Portal (OCP)



I.Project Cycle - OPEC Fund Client Portal (OCP) cont.





Introduction

Public Sector Operations

- Public Sector Operations are core to the OPEC Fund's work. All OPEC Fund supported operations are aligned with its partner countries' development priorities.
- Public Sector Operations are co-financed with the governments of recipient countries and frequently with other donors, including regional development banks, UN agencies and the bilateral and multilateral development agencies of our member countries.
- This is aligned with keeping the Global Partnership for Effective Development Cooperation and the 4 shared principles of development:
 - ownership of development priorities by developing countries
 - focus on results
 - > inclusive partnerships
 - transparency and accountability
- To encourage sustainability, the OPEC Fund's Public Sector Operations also focus on capacity building and institution strengthening.

Terms & Conditions



Pricing:

Floating or fixed interest rate market-based



Currency:

US\$ or Euro (no local currency)



Tenor:

Ranging between 8-20 years with 3-5 years grace period



Loan amount:

Between US\$10-100 million



Sovereing Guarantee:

For all Public Sector Loans*

*including at national, provincial or municipal level, as well as public utilities companies and national development agencies

Financial Indicators

Africa

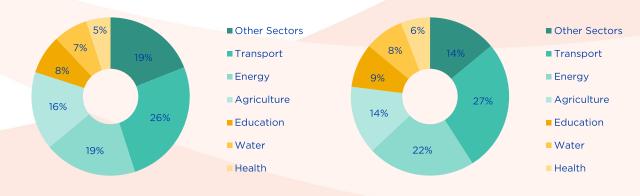
- 918 Public Sector loans approved for US\$7.43 billion in 53 countries
- 166 ongoing operations for a total value of US\$2.7 billion

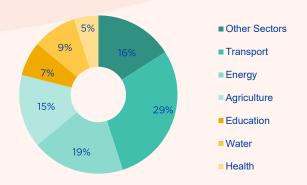
Asia

- 393 Public Sector loans approved for US\$4.74 billion in 43 countries.
- 65 ongoing operations for a total value of US\$1.9 billion

LAC and Europe

- LAC: 257 loans approved for US\$2.74 billion in 31 countries with 45 ongoing
- Europe: 39 loans approved for US\$364 million in 7 countries with 9 ongoing





Financing Types

Project Loans

Providing Loans for financing Projects

> Tranche Financing

Providing a series of loans to a partner country under an overall umbrella approved by the OPEC Fund Governing Board, based on specific terms and conditions (e.g. division into phases with medium to long-term targets)

Policy Based Loans

Providing sovereign financing to governments to support policy reforms/institutional changes in particular sectors



Non-Sovereign Operations Introduction

- Started operations in 1998 and Trade Finance in 2006.
- Acknowledgement of increasing role of private sector and importance of trade.
- Complementary means to fulfil and advance mandate.
- Twin objectives of development impact and financial sustainability.
- Strong development impact with a focus on SDGs 7, 8, 9 and 10.
- Lean and efficient operating model.
- Established reputation as a reliable co-financing partner.
- Holistic response to Partner Country development finance needs.
- Increasing support to Member Country companies looking to expand into Partner Countries.



Over 350,000 MSMEs directly supported



8,800 trade finance beneficiaries supported through **330** issuing banks



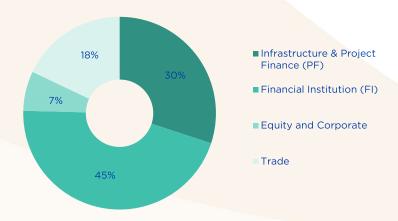
43 power projects financed of which 12 ongoing and 31 completed





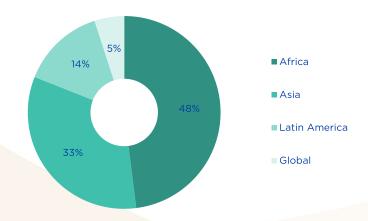
Financial Indicators

Sectors outstanding % of US\$ as of February 2023



- Financial Institutions (FIs): Lending to MSMEs, International Trade,
 Gender Finance, Green Finance, Infrastructure.
- Trade: Import and Export of Commodities and Equipment (sovereign or non-sovereign).
- Infrastructure (Project Finance): Construction and Operation of infrastructure projects, primarily through senior debt across various sectors, e.g. power, transport, healthcare.
- Equity: Traditionally via Funds or direct equity. Presently limited appetite.
- Corporate: Support for Capital Expenditure, Working Capital, Capital Support, Refinancing.

Regions outstanding % of US\$ as of February 2023



Financing Types

Private Sector Loans

The OPEC Fund primarily provides term loans to its clients to support companies and projects based on a clearly identified use of proceeds and development impact.

> Equity Investments

The OPEC Fund may offer equity capital, either directly by purchasing shares in eligible corporates or indirectly by subscribing to investment funds.

Trade Finance Facilities

Trade Finance is delivered through a range of instruments on a conventional or Islamic basis. This financing is channeled directly or through participation in syndicated facilities, club deals and co-financing arrangements.

Trade Finance Guarantees

A contract released by the Fund for its customer, who has signed an agreement to purchase goods from a supplier and agrees to fulfill any financial obligations to the supplier in case of default.

Refinancing Policy

Applied to Non-Sovereign and Sovereign Trade Finance loans for non-performing loans that are refinanced by a new loan from existing or different lenders and with different terms.

Syndication transactions

Financing offered by a syndicate made up of a group of lenders that work together to provide funds to a client. It usually involves large sums, which allows the risk to be spread among several financial institutions to mitigate the risk in case the borrower defaults.



Grants/Innovative Financing Solutions: Strengthen Country & Client Base and Partner Collaboration

Driving growth by employing Innovative Financing Solutions & Technical Assistance

- Joint Technical Assistance Facilities with other MDBs (ADB, EBRD and CAF);
- Trust Funds to expand and complement our lending activities in several contexts, raise our profile globally by supporting special development initiatives and better engage with member and partner countries and institutions

- Use of Blended Finance to de-risk and catalyze private sector investment in areas and regions where it is needed most
- Use of Grants to unlock and scale-up finance from other MDBs and DFIs, including ACG sister organizations, in support of OPEC Fund strategic initiatives and projects
- Technical Assistance for
 - Project Preparation at different stages of the project preparation cycle
 - Advisory Services and Institutional Capacity Building
 - Development Impact Assessments

FOR MORE



OPEC Fund Quarterly



DISBURSEMENT PROCEDURES

Handbook for Public Sector Borrowers November 2020

OPEC FUND

Disbursement Procedures

PLEASE VISIT

opecfund.org

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THANK YOU!
GRACIAS

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MERCI

